

EMC AVAMAR SECURE REPLICATION SERVICES (SRS)

Protect your business from disasters with outsourced data replication services.

Disasters happen. Data gets lost. The only sure way to protect against these events is to backup and replicate your data to an offsite, secure location.



Data replication with SRS is affordable, hands-free, unobtrusive, secure, and 100-percent guaranteed – leaving you with more time to manage your business.

Realize the full impact of your IT investments

Through our unique combination of consulting, technology, and outsourcing services, we help you maximize every dollar invested in your IT. Whether you use us selectively or comprehensively, we will leverage the full breadth of our experience to help you meet your specific business needs – efficiently and cost-effectively.

Consulting – Our consulting services help you understand your business needs, provide visibility into your infrastructure, and give you specific recommendations and action plans to achieve your goals.

Technology – As a single source for your data center technology needs – from servers and storage to networks and security – we provide a better technology experience. From more than 100 leading brands, we'll help you select, install, and support your data center technologies at competitive pricing.

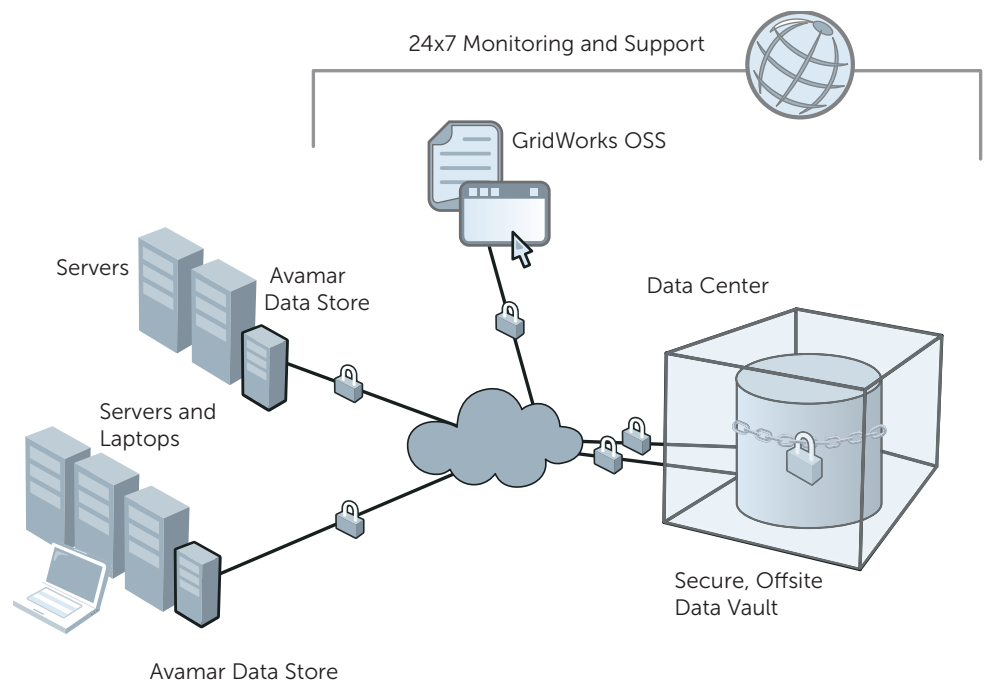
Outsourcing – Our customized outsourcing services address your specific needs for performance, cost, and reliability. We manage server, network, storage, and security solutions 24x7 to ensure your IT investments are optimized. Reduce your cost and risk of IT infrastructure operations by leveraging our toolset, people, and processes for continuous improvement.

For fast, efficient, tapeless data protection, today's high-performance, disk-to-disk de-duplicating backup systems are customers' leading choice. However, the availability of offsite data replication often proves to be the biggest challenge to adopting this technology. Offsite replication requires an additional private or public data center site, capital equipment investments, and further ongoing operations and maintenance expenses. As a result, offsite replication is beyond the means of most small to medium customers.

The Incentra Secure Replication Service (SRS) provides fast and affordable, fully managed replication for data protected on EMC Avamar technology. With SRS, customers simply plug their new or existing EMC Avamar system into a secure, offsite data replication vault and pay only for the data they replicate. Our continuous monitoring and 24x7 management support services provide ongoing assurance that data is protected and available wherever and whenever it's needed.

SRS provides offsite replication of data backed up on EMC Avamar Data Store systems. Benefits include:

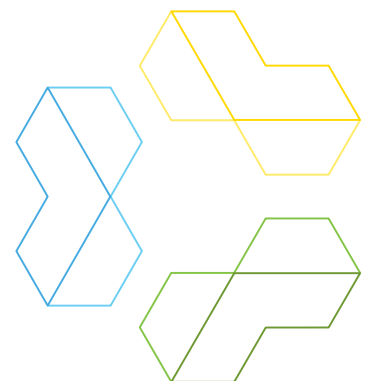
- Improved business continuance / disaster recovery (BC/DR) for new and existing EMC Avamar systems
- Assurance that your business critical data is available for recovery to a principal or secondary operating facility
- Protection against primary site data loss
- No capital or ongoing operations costs
- Auditable performance guarantees
- 24x7 monitoring and management by skilled data protection professionals
- Online performance reporting and management tools



How SRS works

A fully monitored and managed service, SRS copies your backup data to a secure, SAS 70 Type II offsite vault over encrypted connections. Host data, backed up to a local Data Store storage device, is replicated to our SRS vault using a secure Virtual Private Network (VPN) tunnel established over an existing Internet connection. Data may be restored from the ARS vault over the same network connection to the Data Store at your primary location or, if required, to an alternate location. If you so choose, a HDD device containing key file system data, may be shipped to the primary or alternate restoration site.

Our Network Operations Center (NOC) provides 24x7 support for on-demand service requests and ongoing management of your onsite and offsite data protection environment. In the event of a disaster, our data protection professionals support your disaster recovery needs. Plus, our proprietary GridWorks® Operations Support System (OSS) provides real-time monitoring, performance reporting, and alerts.



How can Incentra impact your IT?

- Receive 100-percent guaranteed restore success
- Ensure your business is protected against natural and human disasters
- Utilize best practice solutions for information protection, storage, networking and security systems, and processes
- Protect your data offsite and in transit and at rest through VPN tunneling, encryption, and firewalls
- Quickly locate and restore critical information
- Guarantee adherence to auditable compliance policies
- Balance cost, performance, and compliance with your specific needs – our flexible offerings and packages let you select the level of our involvement that works best for you
- Spend less time and money on infrastructure and management

As a proven provider of managed storage for thousands of companies worldwide, we know how to optimize storage infrastructures to deliver reliable results. Put our professional expertise to work for you with our complete suite of outsourced services for data centers, collocation centers, and remote offices. To learn more, visit www.incentra.com.

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