



# Incentra

We make IT work for you.

Realize the full impact of your IT investments through our unique abilities in consulting, technology, and outsourcing – customized to help accelerate your business results.



# Apply our unique experience to your situation.

## Incentra at a glance

Incentra has been delivering managed services for more than eight years, leveraging the lessons we've learned and continuing to grow through our dedication to supplying individually optimized infrastructure services and solutions.

With 3,000 customers, more than \$200 million in annual revenue, and nationally-recognized yearly growth rates, we successfully deliver consulting, technology, and outsourcing services that help our customers make their IT infrastructures work better for them.

Whether you need to cut costs quickly, enable rapid growth, or accommodate mergers, we offer multiple ways to help you do more with less, and get the most from your IT investments.

Our commitment to giving you the attention you deserve means that you can have IT your way – selecting from any or all of our services and customizing your projects to meet your specific performance and budget needs.

## We help optimize the performance of your IT.

We have the operational and technical expertise – along with the proven experience – to deliver results across your data center. From servers to storage, and networks to security, we leverage our abilities in consulting, technology, and outsourcing to advance your possibilities, reduce your risks, and cut your operational costs.

## Making IT work for you is precisely what we do.

Whether you choose to use us selectively for specific projects, or comprehensively for enterprise-wide infrastructure engagements, know that you will benefit from our full array of capabilities. We bring all our expertise to every project, focused squarely on your business needs.

## 3,000 companies around the world trust us for IT.

Choose Incentra, and you can join the growing number of companies who profit from our expert people, vast experience, and uniquely custom approach. We have more than 250 certifications to sell services and solutions from more than 100 manufacturers, which means we offer the solutions that work for you, and help you realize greater impacts from your IT investments.

## Consulting

Gain the advice you need to make more assured IT decisions.

Offering business-oriented experience from companies like IBM, Sun Microsystems, Xerox, Deloitte, and Siemens, our expert consultants give you broad capabilities across a number of IT disciplines and technologies.

### Storage consulting

Assessments of your storage and data protection to find underutilized storage, improve backup success, and offer advisory services in data classification, information lifecycle management, and more.

### Server / virtualization consulting

Finding and maximizing unused server capacity on your network – including the practicality, risks, ROI, and mitigation strategies for virtualization.

### Security consulting

Optimal business protection and compliance strategies that assess your current levels of protection – both in your technology and personnel.

### Business continuity / disaster recovery

Data protection strategies for when disaster strikes – with detailed plans for maintaining both your IT infrastructure and your people / processes.

### Data center optimization

Business impact analyses, strategies, and roadmaps to help you manage both growth and costs with a next-generation data center.

### IT governance consulting

Assistance for helping you prove your organization's business value, and in developing key metrics to rationalize how IT funds are allocated against various budgets and projects.

### Unified communications

A full lifecycle approach to delivering Cisco Unified Communications solutions around planning, design, implementation, and optimization – from IP telephony to full network convergence.

When you consider the vital importance of IT throughout your business, getting the highest value from your infrastructure investments is absolutely mission-critical. Simple as that. That's why you can trust Incentra to help you get more bang for your IT budgets.

## Technology

### Take advantage of our experience and profit from our relationships.

We have strong relationships with every leading IT manufacturer in storage, servers, networks, and security. This versatility affords you numerous advantages for simplifying your vendor list, expediting your support needs, and securing the best pricing and terms for new purchases. When it comes to dealing with the countless complex technologies in your data center, we are your single source for all your technology needs, from servers to storage to networks to security.

### Technology selection

Highly-experienced, vendor-agonistic advice for choosing which technologies are most ideally suited for your existing architecture and business challenges – including design services and Go Green initiatives.

### Technology procurement

Complete procurement and coordination services that secure the best available pricing and terms through our volume and certifications with every leading IT manufacturer.

### Installation services

Affordable, expert, and fully-certified installation that accommodates the multi-vendor, heterogeneous environments manufacturers routinely avoid.

### First Call support services

Multi-vendor support services with a single call to our Colorado-based Network Operations Center (NOC).

## Outsourcing

### Enable smooth, cost-effective operations by trusting your IT to us.

Our state-of-the-art NOC gives you access to the latest offsite administration tools and expertise – without demanding your own investments in a similar infrastructure. We can manage your servers, security devices, backup infrastructure, and storage arrays to get you top-notch results at affordable prices. And, we always customize our managed services to address your specific needs in performance, cost, and reliability.

### Managed server

A dynamic, affordable approach to ensuring available, fully administered servers – tailored to balance cost and performance individually among all your servers for the best value.

### Managed disk / storage

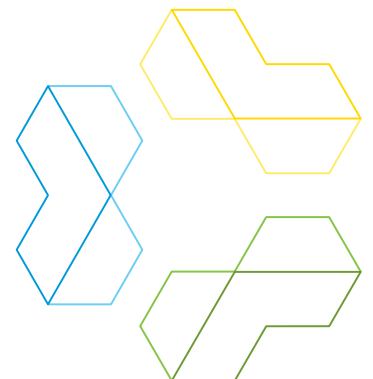
Expert, round-the-clock administration of your storage for custom, scalable capacity solutions at affordable prices.

### Managed backup

Offsite data protection with 100-percent guaranteed restore success, 24x7 monitoring of your backup infrastructure, rapid issue resolution, and access to our proprietary GridWorks® Operations Support System.

### Managed security

The latest security strategies – customized both externally and internally – to protect against data theft, achieve compliance, and provide unparalleled visibility into security status.



## Incentra – complete IT services and solutions customized for you.

A complete IT services and solutions provider, we offer a unique combination of enterprise-class capabilities and personalized attention. We solve particular infrastructure challenges with an individualized approach to IT. From consulting, to technology, to outsourcing – we make IT work for you.

## Choose to use us selectively or comprehensively. You'll still benefit from the entirety of our capabilities.

With more than 3,000 customers and 30 petabytes of data under our management, we have the proven experience to make your current IT investments go further. Additionally, we hold over 250 certifications in storage, servers, networks, and security – from over 100 manufacturers – giving us the flexibility to be truly vendor agnostic. We're more powerful than a reseller and more flexible than a global systems integrator. This level of operational and technical expertise allows us to leverage our breadth of expertise to help our customers realize the full impact of their IT investments.

## Make IT work for you. Choose Incentra.

Whether we're performing selective projects or supplying comprehensive services, we ensure a full array of operational and technical excellence that spans consulting, technology, and outsourcing. We offer a complete menu of infrastructure options, from one-off projects to comprehensive implementations. Learn more about the impact of Incentra. Contact us today to set up an informative meeting.

To learn more, visit us online at [www.incentra.com](http://www.incentra.com).

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Kirkland, WA

### West

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San Diego, CA  
Santa Clara, CA

### Midwest

Lombard, IL

### South

Richardson, TX  
Houston, TX

### Northeast

Metuchen, NJ  
Conshohocken, PA  
New York, NY

### International

London

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