

INCENTRA CONSULTING

Proven expertise to help you make the most of every IT investment.

You depend on your IT infrastructure more and more every day. You need to protect your business' data, enable more efficient operations across the enterprise, and do more with less.

That's where Incentra delivers lasting strategic value. We provide business-driven IT consulting – helping you understand your bottom-line needs, performance requirements, associated risks, and expected ROI, as well as giving you actionable recommendations to achieve your goals.



Our expertise can help you make better decisions.

Using Incentra Consulting Services, you'll reach a greater understanding of your business needs, gain more visibility into your infrastructure, and receive specific, customized recommendations and action plans to achieve your goals. In addition, by leveraging the knowledge of our complete technology and outsourcing capabilities, we offer you the full value of our expertise without requiring a comprehensive commitment from you.

The Impact of Incentra Consulting

Better infrastructure – We help you get the visibility you need to make better decisions.

Speed to benefit – Our team works quickly to understand the nuances of your situation, provide recommendations, and implement solutions, even against the most aggressive timelines.

Reduced risk – Our years of experience and firsthand visibility into hundreds of environments help you avoid costly mistakes.

Higher business value – We show you proven techniques to get both better business alignment and credit for it.

Increased compliance – We help you understand your compliance options and select the right program to quickly get your organization where it needs to be.

Realize greater business impacts

Ensuring that your infrastructure delivers business-oriented results demands a robust understanding of how IT influences your business. Our team of skilled consultants – with decades of experience at such companies as IBM, Xerox, Sun Microsystems, Deloitte, and Siemens – starts by fully understanding your business reality. Equipped with that knowledge, we focus our experience on helping you get the most out of your particular situation. We provide candid, pragmatic advice and the ability to execute against your weighted priority list.

Enhance your visibility

To be certain that you deliver the IT services your business demands, you need total visibility into a number of areas. Knowing how to react to business needs, industry standards, and best practices are all part of enhancing your visibility. Our experienced team helps you see the big business picture by deciphering what your lines of business really need from IT, recommending solutions used by similar companies in similar situations, and adopting best practices that deliver proven results.

Customize your improved infrastructure performance

As vendor-agnostic experts, we pursue your agenda, not ours. We recommend the strategies and action plans that can deliver the most benefits for your situation – maximizing the infrastructure investments you've already made. While we use prepackaged tools to reduce cost, our recommendations are always customized to your specific business needs. And with our broad range of skilled engineering, we are always prepared to execute on our recommendations with a depth of talent in hard to find skill areas.

We provide expertise throughout your infrastructure.

Incentra Consulting offers broad experience across a number of IT disciplines and technologies. We can help you make informed decisions in any area of your data center operation.

Storage Consulting

Through a structured and deliberate assessment of your storage usage and data protection, we help you identify wasted storage and improve backup success rates. In addition, we provide advisory services in data classification, information lifecycle management, and business continuity / disaster recovery.

Server / Virtualization Consulting

We can help you evaluate virtualization technologies to take advantage of unused server capacity on your network, starting with how practical it would be to harness that unused power. We will help you understand both the ROI and the risks involved, and provide practical mitigation strategies so you can safely take advantage of the gains that virtualization offers.

Security Consulting

Our team helps you achieve optimal business protection and compliance by assessing your current levels of protection – both in your technology and in your personnel – and helping you address the strategic security issues surrounding your business.

Business Continuity / Disaster Recovery Planning

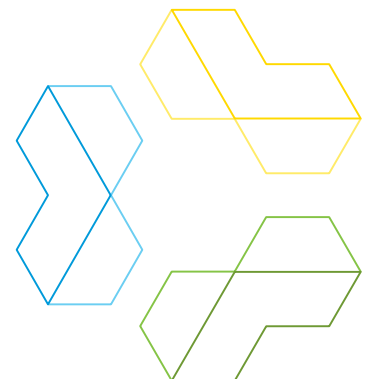
Our team can help you understand your needs, and provide detailed plans on how to get both your IT infrastructure and your personnel / processes running in the event of a disaster.

Data Center Optimization

Our deep experience in the data center – both helping clients optimize their own data centers and operating our own service delivery platforms – gives us a rich body of knowledge to focus on your enterprise’s specific needs. With business impact analyses, strategies, and specific roadmaps, we can help you define and grow into the next-generation architecture you need to manage both growth and cost.

IT Governance Consulting

We help you prove your organization’s value to the business, and develop key metrics that help you rationalize how IT funds are allocated against various budgets and projects.



Incentra – complete IT services and solutions customized for you.

A complete IT services and solutions provider, we offer a unique combination of enterprise-class capabilities and personalized attention. We solve particular infrastructure challenges with an individualized approach to IT. From consulting, to technology, to outsourcing – we make IT work for you.

Choose to use us selectively or comprehensively. You'll still benefit from the entirety of our capabilities.

With more than 3,000 customers and 30 petabytes of data under our management, we have the proven experience to make your current IT investments go further. Additionally, we hold over 250 certifications in storage, servers, networks, and security – from over 100 manufacturers – giving us the flexibility to be truly vendor agnostic. We're more powerful than a reseller and more flexible than a global systems integrator. This level of operational and technical expertise allows us to leverage our breadth of expertise to help our customers realize the full impact of their IT investments.

Make IT work for you. Choose Incentra.

Whether we're performing selective projects or supplying comprehensive services, we ensure a full array of operational and technical excellence that spans consulting, technology, and outsourcing. We offer a complete menu of infrastructure options, from one-off projects to comprehensive implementations. Learn more about the impact of Incentra. Contact us today to set up an informative meeting.

To learn more, visit us online at www.incentra.com.

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